



Collaborative Working for SMEs

Facilitated by **David Pender**
Knowledge Perspectives

We invite SMEs to explore the world of Collaborative Working relationships through this series, revisiting aspects and reinforcing ideas. Some of the webinars are designed to provide information about 'how to', others to provide evidence and ideas from those who are already doing it. While each session is worthwhile stand alone, greater benefit will be achieved by participating in more of them.

Webinar 1

Collaborative Business Relationships and SMEs

12-1pm AEST 28 August

In the first webinar, we will examine the case for SMEs to move towards more collaborative working relationships, and outline how to implement Collaborative Working principles in micro, small & medium organisations.

REGISTER @ <https://tinyurl.com/28aug2025>

Webinar 2

The Institute for Collaborative Working SME Toolkit

12-1pm AEST 10 September

This webinar will give an overview of ICW UK's how-to guide for SMEs including assessing readiness to participate in structured collaborations, preparing your company & positioning to maximise benefits while minimising risks.

REGISTER @ <https://tinyurl.com/10sep2025>

Webinar 3

Collaboration in Practice – BAE Systems Australia Partnering4Success

12-1pm AEDT 9 October

This webinar is focused on collaboration between large and smaller firms. We will be joined by BAE Systems Australia and two of their partner organisations to hear about the Partnering4Success program.

REGISTER @ <https://tinyurl.com/9oct2025>

Webinar 4

Collaboration in Practice – Alliance SA

12-1pm AEDT 30 October

Guests from Alliance SA will share experiences, successes, frustrations & lessons. Alliance SA is a collaboration of SMEs seeking to extend their positions in the marketplace, with a focus on defence, infrastructure & energy.

REGISTER @ <https://tinyurl.com/30oct2025>

Webinar 5

Collaboration in Practice – Providence Consulting & 11point2 and DMTC

12-1pm AEDT 20 November

Providence & 11point2 (SMEs with a Joint Relationship Management Plan that complies with ISO 44001) will share experiences & lessons. DMTC will share experiences enhancing capability & capacity through partnerships.

REGISTER @ <https://tinyurl.com/20nov2025>

Webinar 6

Collaborative Working for SMEs: Bringing It All Together

12-1pm AEDT 10 December

In the final webinar, we will review key learnings from the Collaborative Working for SMEs series - including lessons from our guests and participants, and audience questions and discussion.

REGISTER @ <https://tinyurl.com/10dec2025>